

# 2018 DIRECTORY

## Wichita Area Builders Association Remodelers Council

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[www.wabahome.com](http://www.wabahome.com)



## 2018 COUNCIL OFFICERS

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Keith Jansen, Star Lumber

Phone: (316) 640-8596

### IMMEDIATE PAST CHAIRMAN

Jim Fisher, Star Lumber Remodelers Resource

Phone: (316) 640-7853

# Wichita Area Builders Association

The Wichita Area Builders Association Remodelers™ Council is here to serve you. Originally formed to further the professionalism of those engaged in the remodeling industry, the Council and its members have become recognized as leaders in the remodeling industry in Kansas.

The goal of every Remodelers™ Council member is to provide you with the type and quality of service you have a right to expect. Council members, attend regular monthly meetings, educational seminars, and keep abreast of “what’s new” in the industry whether it’s products, services, or new construction techniques.

Council members also serve the community by contributing both labor and materials for community projects such as making improvements to the Ronald McDonald House, Big Brothers/Big Sisters, Cerebral Palsy Ranch facilities, The Wichita Childrens’ Home, Roots & Wings, American Cancer Society and others.

If you’re considering remodeling, you’ll want to do business with a professional... a member of the Wichita Area Builders Association Remodelers™ Council.



Sincerely,  
Wesley E. Galyon  
President/CEO  
Wichita Area Builders Association



Wichita Area Builders Association is affiliated with the National Association of Home Builders

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Members of the Remodeling Council of Wichita adhere to the following code of ethics. Complaints against any Remodeling Council member are taken before the Council for action.

- I. Only those home improvement projects which are structurally and economically sound shall be fostered and encouraged.
- II. All advertising statements shall be accurate and free from capacity to mislead or deceive the consumer.
- III. Accuracy shall be required of all salesmen in their descriptions of products and services, both verbal and written.
- IV. All contracts employed shall be fully descriptive and fair to parties concerned.
- V. All contractual obligations shall be fulfilled in a reasonable period of time
- VI. All work shall be performed in a manner compatible with recognized standards of public health and safety and applicable law.
- VII. Members shall not perform, or cause to be performed, any act which would tend to reflect on, or bring into dispute, themselves, this organization or the industry.
- VIII. Any complaints registered against a member of this organization regarding unethical practices shall be investigated by this council which will then recommend appropriate action to the Board of Directors of Wichita Association of Home Builders.

## 2018 Remodelers Council Member Directory

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Dan's Heating & Cooling, Wayne Gile .....	264-8951
Fahnestock Plumbing, HVAC & Electric, Zac Forsyth .....	943-HEAT
Fahnestock Plumbing, HVAC & Electric, Colt Oberle .....	943-HEAT
Fenix Company, Inc., The, Luke Parthemer .....	945-4842
Frederick Plumbing, Heating & Air Conditioning, Chris Highfill .....	316-262-3713
Hanna Heating and A/C, Inc., Randy Holm .....	945-3481
O'Connor Co., Inc., Wendell Miller .....	263-3187
Vatterott College, Michael Harris .....	316-634-0066

### AIR SEALING & DRAFTPROOFING

Arma Coatings of Wichita, Inc., Dennis Wardell, Jr. ....	316-755-9100
NorthStar Comfort Services, Inc., Richard Genter .....	685-2368

### APPLIANCES

Ferguson Bath, Kitchen & Lighting Gallery, Shelley Scheer .....	361-3716
Habitat ReStore, David Flask .....	943-6996
Kitchen Concepts, Inc., Chris Volkman .....	744-1555
Metro Appliances & More, Jon Anderson .....	941-4040
Metro Appliances & More, Jared Blasi .....	941-4040

### BASEMENT BATHROOM INSTALLATION

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The Remodel Guys, LLC, Mark Murphy .....	316-312-9599



**METRO**

**APPLIANCES & MORE**

3545 N. Hillside | **316-941-4040**

**MetroAppliancesAndMore.com**

**BASEMENT FINISHING**

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Heartland Home Improvements, Michael Gatschet, CGR, CAPS .....264-7744
Interior Trends, Inc., Rodney Holeman .....941-4122
McKenna & Company, LLC, Mark McKenna.....620-221-7909
Netco Remodeling, Ryan Nett.....942-0446
Pinnacle Homes, Inc., Christian Raab .....316-260-4502
Robl Construction, Inc., David Arnold .....942-7625
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Star Lumber - Remodelers Resource, Jim Fisher .....640-7853
Stovall Construction, LLC, Randy Stovall.....744-6411
Strong Finish, Bob Cunningham .....990-6409
The Remodel Guys, LLC, Mark Murphy .....316-312-9599
Zimbelman Construction, LLC, Tony Zimbelman .....721-8989

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Heartland Home Improvements, Michael Gatschet, CGR, CAPS .....264-7744
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Lifestyles By Lane, Inc., Clayton Gossett .....773-9407
Lowe’s Home Improvement, Sarah Suter .....239-8917
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Pinnacle Homes, Inc., Christian Raab .....316-260-4502
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The Best Home Guys, Philip Davis, CAPS .....681-2639
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Zimbelman Construction, LLC, Tony Zimbelman .....721-8989

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**BRICK & STONE DRIVEWAYS & PATIO**

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**BUILDING MATERIALS**

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Habitat ReStore, David Flask.....943-6996
James Hardie Building Products, Stephen Spallo .....816-308-9021
Lustercraft, LLC, Blake Veazey.....942-8451
Mill Creek Flooring Center, Paul Molina.....719-2950
Star Lumber, Keith Jansen .....640-8596
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Star Lumber, William Shideler .....249-6353

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Wichita Habitat for Humanity, Dana Korkki .....	269-0755

**CABINET REFACING**

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**CABINETS**

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Guthridge-Nighswonger Corp., Justin Guthridge .....	264-7900
Habitat ReStore, David Flask.....	943-6996
J and G Flooring and Cabinets, Christy Irwin .....	316-779-8014
Mill Creek Lumber, Bryan Nolan.....	316-260-9375
ProSource Wholesale, Mariah Bolte .....	942-8282
ProSource Wholesale, David Francis .....	316-252-3001
ProSource Wholesale, Bob Franssen .....	942-8282
ProSource Wholesale, Dorothy Rockett .....	866-2118
Star Lumber, Jess Brearton.....	942-2221
Star Lumber, Chris O'Shea .....	213-3561
Star Lumber - Remodelers Resource, Jim Fisher .....	640-7853
Strong Finish, Bob Cunningham .....	990-6409
Wichita Granite and Cabinetry, Jason Huang .....	945-8880

**CARPET**

Carpet One, David Stefanek.....	316-262-3594
Jabara's Carpet Outlet, Jason Jabara.....	267-2585
Jabara's Carpet Outlet, Ryan Winder .....	267-2512
Mill Creek Flooring Center, Paul Molina.....	719-2950
ProSource Wholesale, Mariah Bolte .....	942-8282
ProSource Wholesale, David Francis .....	316-252-3001
ProSource Wholesale, Bob Franssen .....	942-8282
ProSource Wholesale, Dorothy Rockett .....	866-2118
Star Lumber, Jess Brearton.....	942-2221
The Sherwin Williams Company, Charles Brunecz .....	687-2412

**CERTIFIED AGING-IN-PLACE SPECIALIST**

Farha Home Trends, LLC, Jeremy Farha.....	680-7514
Heartland Home Improvements, Michael Gatschet, CGR, CAPS .....	264-7744
Hentzen Contractors, Inc., Bernie Hentzen, CAPS, CGR, CGP .....	267-3321
Lifestyles By Lane, Inc., Clayton Gossett .....	773-9407
Robl Construction, Inc., David Arnold .....	942-7625
The Best Home Guys, Philip Davis, CAPS .....	681-2639

**CERTIFIED GRADUATE REMODELERS**

Heartland Home Improvements, Michael Gatschet, CGR, CAPS .....	264-7744
Hentzen Contractors, Inc., Bernie Hentzen, CAPS, CGR, CGP .....	267-3321
Shigley Construction Co., Inc., Tim Shigley, CGR, CAPS, GMB, GMR .....	733-0221

**CERTIFIED GREEN PROFESSIONAL**

Farha Home Trends, LLC, Jeremy Farha.....	680-7514
Hentzen Contractors, Inc., Bernie Hentzen, CAPS, CGR, CGP .....	267-3321

**COMMERCIAL REMODELING**

Carpet One, Eric Hogan .....316-866-2254  
Klein Const., Inc., Arnold Klein.....262-3313  
Pella Products of Kansas, Michael Smith.....316-239-5128  
Robl Construction, Inc., David Arnold .....942-7625  
Southwestern Remodeling Contr., Art Bryan .....263-1239

**CONCRETE - DECORATIVE**

ABI Construction, LLC, Norma Martinez.....316-617-9043

**CONSUMER & BUSINESS ARBITRATION**

Better Business Bureau, Denise Groene.....719-4208

**CONTRACTOR REFERRALS**

Wichita Granite and Cabinetry, Jason Huang .....945-8880

**COUNTER TOPS**

Artistic Marble & Granite, Mike Drumright .....944-8713  
Countertops and Flooring By Bond, Gary Bond .....316-304-8358  
Fisher Lumber Co., Inc., Jack Fisher .....531-2295  
Fisher Lumber Co., Inc., Shane Grafing.....444-2125  
Granite Transformations of Wichita, LLC, Clay Morse .....681-1900  
Granite Transformations of Wichita, LLC, Holly Pernice .....681-1900  
Heartland Granite, LLC, Yashen Mu.....425-3518  
Mill Creek Flooring Center, Paul Molina .....719-2950  
Nordic Stone, Scott Bishop.....316-214-0771  
Premier Surfaces, Inc., Jaimee Hazelton.....265-8791  
Quality Granite & Marble, Inc., Jeff Chapman .....946-0530  
Wichita Granite and Cabinetry, Jason Huang .....945-8880

**CUSTOM BATHROOMS**

Farha Home Trends, LLC, Jeremy Farha.....680-7514  
Heartland Home Improvements, Michael Gatschet, CGR, CAPS .....264-7744  
Interior Trends, Inc., Rodney Holeman .....941-4122  
Kitchen Concepts, Inc., Chris Volkman .....744-1555  
Netco Remodeling, Ryan Nett.....942-0446  
Shigley Construction Co., Inc., Tim Shigley, CGR, CAPS, GMB, GMR .....733-0221  
Southwestern Remodeling Contr., Art Bryan .....263-1239  
Star Lumber - Remodelers Resource, Jim Fisher .....640-7853  
The Remodel Guys, LLC, Mark Murphy .....316-312-9599  
Wichita Granite and Cabinetry, Jason Huang .....945-8880

**CUSTOM KITCHENS**

Design Gallery, Carlton Dienstbach .....942-1820  
Farha Home Trends, LLC, Jeremy Farha.....680-7514  
Heart Custom Homes, LTD, Jim Dilts .....371-6470  
Heartland Home Improvements, Michael Gatschet, CGR, CAPS .....264-7744  
Hentzen Contractors, Inc., Mike Winkle .....267-3321  
Interior Trends, Inc., Rodney Holeman .....941-4122  
Kitchen Concepts, Inc., Chris Volkman .....744-1555  
Lowe’s Home Improvement, Sarah Suter .....239-8917  
McKenna & Company, LLC, Mark McKenna.....620-221-7909



Netco Remodeling, Ryan Nett.....	942-0446
Shigley Construction Co., Inc., Tim Shigley, CGR, CAPS, GMB, GMR.....	733-0221
Southwestern Remodeling Contr., Art Bryan.....	263-1239
Star Lumber - Remodelers Resource, Jim Fisher.....	640-7853
The Remodel Guys, LLC, Mark Murphy.....	316-312-9599
Wichita Granite and Cabinetry, Jason Huang.....	945-8880
Zimbelman Construction, LLC, Tony Zimbelman.....	721-8989

**DECKS - GAZEBOS - ARBORS**

All Seasons Construction, Inc., Steve Hund.....	685-1700
Fisher Lumber Co., Inc., Jack Fisher.....	531-2295
Heartland Home Improvements, Nathan Ensminger.....	264-7744
Heartland Home Improvements, Michael Gatschet, CGR, CAPS.....	264-7744
Lifestyles By Lane, Inc., Clayton Gossett.....	773-9407
Southwestern Remodeling Contr., Art Bryan.....	263-1239
Star Lumber, Jess Brearton.....	942-2221
Star Lumber - Remodelers Resource, Jim Fisher.....	640-7853
Strong Finish, Bob Cunningham.....	990-6409

**DECORATING & INTERIOR DESIGN**

Interior Trends, Inc., Rodney Holeman.....	941-4122
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**DECORATIVE METAL WALL COVERING**

Dod Installations, Inc., Tina Dod.....	393-7500
Dod Installations, Inc., Wilt Dod.....	393-7500

**DOORS - PATIO**

All Seasons Construction, Inc., Jeff Hund.....	685-1700
All States Exteriors, LLC, Cris Keeter.....	945-4389
Builders FirstSource - Lumber, Gary Presnal.....	522-9334
Mid America Exteriors, LLC, David Becker.....	265-5444
Myers Exterior Products, Inc., Doug Myers.....	944-1024
Pella Products of Kansas, Bill Haynes.....	316-303-6200
Star Lumber, Jess Brearton.....	942-2221
Star Lumber, Brad Elliott.....	272-6743
Star Lumber - Remodelers Resource, Jim Fisher.....	640-7853

**DRAFTS**

Arma Coatings of Wichita, Inc., Dennis Wardell, Jr.....	316-755-9100
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**DRAPERIES**

Janie Chisholm Designs, Janie Chisholm.....	686-8417
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**DRYWALL CONTRACTOR**

Everitt Drywall, Caleb Everitt.....	461-1578
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**ELECTRICAL**

Bybee Electric, D.J. Bybee.....	409-4186
Fahnestock Plumbing, HVAC & Electric, Zac Forsyth.....	943-HEAT
Fahnestock Plumbing, HVAC & Electric, Colt Oberle.....	943-HEAT
Vatterott College, Michael Harris.....	316-634-0066

**ENERGY TESTING**

NorthStar Comfort Services, Inc., Richard Genter.....	685-2368
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**FINANCIAL**

Capitol Federal Savings, Rebecca Davis.....689-3220  
Devoted Bookkeeping, LLC, Sandy Free .....316-516-1816

**FIREPLACE ACCESSORIES**

Chimney & Stone Specialist, Alan Baus .....620-241-2869  
Home Safe Hearth & Chimney, Inc., Bart Ogden.....265-9828

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Dod Installations, Inc., Wilt Dod.....393-7500  
Fisher Lumber Co., Inc., Jack Fisher .....531-2295  
Fisher Lumber Co., Inc., Shane Grafing .....444-2125  
Home Safe Hearth & Chimney, Inc., Bart Ogden.....265-9828  
Wichita Granite and Cabinetry, Jason Huang .....945-8880

**FLOOR COVERING**

Carpet One, Eric Hogan .....316-866-2254  
Carpet One, David Stefanek.....316-262-3594  
Countertops and Flooring By Bond, Gary Bond .....316-304-8358  
Farha Home Trends, LLC, Jeremy Farha.....680-7514  
J and G Flooring and Cabinets, Christy Irwin .....316-779-8014  
Jabara’s Carpet Outlet, Jason Jabara.....267-2585  
Jabara’s Carpet Outlet, Ryan Winder .....267-2512  
Klein Const., Inc., Arnold Klein.....262-3313  
Mill Creek Flooring Center, Paul Molina.....719-2950  
ProSource Wholesale, Mariah Bolte .....942-8282  
ProSource Wholesale, David Francis .....316-252-3001  
ProSource Wholesale, Bob Franssen .....942-8282  
ProSource Wholesale, Dorothy Rockett .....866-2118  
Wichita Wood Floor Specialists, Rachel Sample .....747-4066

**FURNACES - HEATING**

Dan’s Heating & Cooling, Wayne Gile.....264-8951  
Hanna Heating and A/C, Inc., Randy Holm .....945-3481  
O’Connor Co., Inc., Wendell Miller.....263-3187

**GARAGES**

Heartland Home Improvements, Michael Gatschet, CGR, CAPS.....264-7744  
Netco Remodeling, Ryan Nett.....942-0446  
Southwestern Remodeling Contr., Art Bryan .....263-1239  
Star Lumber - Remodelers Resource, Jim Fisher .....640-7853

**GENERAL CONTRACTORS**

Farha Home Trends, LLC, Jeremy Farha.....680-7514  
Guthridge-Nighswonger Corp., Justin Guthridge .....264-7900  
McKenna & Company, LLC, Mark McKenna.....620-221-7909  
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**GRADUATE MASTER REMODELER**

Shigley Construction Co., Inc., Tim Shigley, CGR, CAPS, GMB, GMR .....733-0221

**GRANITE & NATURAL STONE**

Artistic Marble & Granite, Mike Drumright .....944-8713

Fisher Lumber Co., Inc., Jack Fisher .....531-2295

Granite Transformations of Wichita, LLC, Holly Pernice .....681-1900

Heartland Granite, LLC, Yashen Mu.....425-3518

J and G Flooring and Cabinets, Christy Irwin .....316-779-8014

Mill Creek Flooring Center, Paul Molina.....719-2950

Wichita Granite and Cabinetry, Jason Huang .....945-8880

**GRANITE & QUARTZ COUNTERTOPS**

Artistic Marble & Granite, Mike Drumright .....944-8713

Countertops and Flooring By Bond, Gary Bond .....316-304-8358

Granite Transformations of Wichita, LLC, Clay Morse .....681-1900

Granite Transformations of Wichita, LLC, Holly Pernice .....681-1900

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 Wichita Granite and Cabinetry, Jason Huang .....945-8880

**HANDICAP MODIFICATIONS**

Heartland Home Improvements, Michael Gatschet, CGR, CAPS .....264-7744  
 The Best Home Guys, Philip Davis, CAPS .....681-2639

**HANDYMAN SERVICES**

The Best Home Guys, Philip Davis, CAPS .....681-2639

**HEAT PUMPS**

Cook's Heating and Cooling, Josh Dakin .....945-2112  
 Dan's Heating & Cooling, Houston Gile .....264-8951  
 Fenix Company, Inc., The, Luke Parthemer .....945-4842  
 Frederick Plumbing, Heating & Air Conditioning, Chris Highfill .....316-262-3713  
 Hanna Heating and A/C, Inc., Randy Holm .....945-3481  
 O'Connor Co., Inc., Wendell Miller .....263-3187  
 Vatterott College, Michael Harris .....316-634-0066

**HEATING**

Cook's Heating and Cooling, Josh Dakin .....945-2112  
 Dan's Heating & Cooling, Houston Gile .....264-8951  
 Dan's Heating & Cooling, Wayne Gile .....264-8951  
 Fenix Company, Inc., The, Luke Parthemer .....945-4842  
 Frederick Plumbing, Heating & Air Conditioning, Chris Highfill .....316-262-3713  
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Hentzen Contractors, Inc., Mike Winkle .....267-3321  
Kitchen Concepts, Inc., Chris Volkman .....744-1555  
Lowe’s Home Improvement, Sarah Suter .....239-8917  
Southwestern Remodeling Contr., Art Bryan .....263-1239  
Wichita Granite and Cabinetry, Jason Huang .....945-8880

**HOME REPAIR & IMPROVEMENT**

Heartland Home Improvements, Nathan Enslinger .....264-7744  
Interior Trends, Inc., Rodney Holeman .....941-4122  
Lifestyles By Lane, Inc., Clayton Gossett .....773-9407  
The Best Home Guys, Philip Davis, CAPS .....681-2639  
Wichita Granite and Cabinetry, Jason Huang .....945-8880

**INSULATION**

Arma Coatings of Wichita, Inc., Dennis Wardell, Jr. ....316-755-9100  
Jordan Spray Insulation, Stephen Jordan .....943-6222  
NorthStar Comfort Services, Inc., Richard Genter .....685-2368

**INSULATION - SPRAY FOAM**

Arma Coatings of Wichita, Inc., Dennis Wardell, Jr. ....316-755-9100  
Jordan Spray Insulation, Stephen Jordan .....943-6222

**INSURANCE REPAIR**

All States Exteriors, LLC, Cris Keeter .....945-4389  
Hentzen Contractors, Inc., Bernie Hentzen, CAPS, CGR, CGP .....267-3321  
Klein Const., Inc., Arnold Klein.....262-3313

**INTERIOR DECORATING**

Interior Trends, Inc., Rodney Holeman .....941-4122

**IRON RAILINGS**

The Best Home Guys, Philip Davis, CAPS .....681-2639

**KITCHEN & BATH DESIGN**

Fisher Lumber Co., Inc., Jack Fisher .....531-2295  
Granite Transformations of Wichita, LLC, Holly Pernice .....681-1900  
Heartland Home Improvements, Michael Gatschet, CGR, CAPS .....264-7744  
Interior Trends, Inc., Rodney Holeman .....941-4122  
ProSource Wholesale, Mariah Bolte .....942-8282  
ProSource Wholesale, David Francis .....316-252-3001  
ProSource Wholesale, Bob Franssen .....942-8282  
ProSource Wholesale, Dorothy Rockett .....866-2118  
The Remodel Guys, LLC, Mark Murphy .....316-312-9599  
Wichita Granite and Cabinetry, Jason Huang .....945-8880

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Ferguson Bath, Kitchen & Lighting Gallery, Shelley Scheer .....361-3716



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Fisher Lumber Co., Inc., Mark Fisher .....650-5302  
Fisher Lumber Co., Inc., Dennis Meyer.....531-2295  
Fisher Lumber Co., Inc., George Meyer .....531-2295  
Mill Creek Lumber, Bryan Nolan.....316-260-9375

**MARBLE - NATURAL**

Premier Surfaces, Inc., Jaimee Hazelton.....265-8791  
Quality Granite & Marble, Inc., Jeff Chapman .....946-0530  
Wichita Granite and Cabinetry, Jason Huang .....945-8880

**MIRRORS**

Bell Mirror & Glass, Inc., Mike Bell .....262-8642

**OUTDOOR LIVING**

Chimney & Stone Specialist, Alan Baus .....620-241-2869  
Heartland Home Improvements, Michael Gatschet, CGR, CAPS .....264-7744

**PAINT SALES & SUPPLIES**

The Sherwin Williams Company, Charles Brunecz .....687-2412

**PAINTING CONTRACTORS**

Honey Do Homes, LLC, Will Engel .....312-8657  
TWG Construction, Brad Randall.....685-1010

**PLUMBING CONTRACTORS**

Dan's Heating & Cooling, Houston Gile .....264-8951  
Dan's Heating & Cooling, Wayne Gile.....264-8951  
Fahnestock Plumbing, HVAC & Electric, Zac Forsyth .....943-HEAT  
Fahnestock Plumbing, HVAC & Electric, Colt Oberle .....943-HEAT

**PLUMBING FIXTURES**

Ferguson Bath, Kitchen & Lighting Gallery, Shelley Scheer .....361-3716  
Habitat ReStore, David Flask.....943-6996  
Phoenix Supply, Inc., Erica Barner.....262-7241

**RAMPS - RENT & INSTALL**

The Best Home Guys, Philip Davis, CAPS .....681-2639

**REMODELING - COMMERCIAL & RESIDENTIAL**

Guardian Roofing & Constr., LLC, Tyler Jackson .....316-302-4100  
Guthridge-Nighswonger Corp., Justin Guthridge .....264-7900  
Heartland Home Improvements, Nathan Ensminger .....264-7744  
McKenna & Company, LLC, Mark McKenna.....620-221-7909  
Netco Remodeling, Ryan Nett.....942-0446  
Pinnacle Homes, Inc., Christian Raab .....316-260-4502  
Southwestern Remodeling Contr., Art Bryan .....263-1239  
TWG Construction, Brad Randall.....685-1010  
Wichita Granite and Cabinetry, Jason Huang .....945-8880  
Wichita Home Works, LLC, Nathan Svoboda .....316-303-4485

**RESIDENTIAL REMODELING**

All Seasons Construction, Inc., Steve Hund.....685-1700
All States Exteriors, LLC, Cris Keeter .....945-4389
Carpet One, Eric Hogan .....316-866-2254
Dod Installations, Inc., Tina Dod .....393-7500
Farha Home Trends, LLC, Jeremy Farha.....680-7514
Guardian Roofing & Constr., LLC, Tyler Jackson .....316-302-4100
Heart Custom Homes, LTD, Jim Dilts .....371-6470
Heartland Home Improvements, Michael Gatschet, CGR, CAPS.....264-7744
Interior Trends, Inc., Rodney Holeman .....941-4122
James Hardie Building Products, Michael Powell.....316-200-4674
Kitchen Concepts, Inc., Chris Volkman .....744-1555
Klein Const., Inc., Arnold Klein.....262-3313
Lifestyles By Lane, Inc., Clayton Gossett .....773-9407
Midland Exteriors, Jason Stuever .....295-4441
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Star Lumber, Brad Elliott.....272-6743
Star Lumber, Keith Jansen.....640-8596
Star Lumber - Remodelers Resource, Jim Fisher .....640-7853
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Strong Finish, Bob Cunningham .....990-6409
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Wichita Home Works, LLC, Nathan Svoboda .....316-303-4485
Wichita Wood Floor Specialists, Rachel Sample .....747-4066

**ROOF COATINGS**

Arma Coatings of Wichita, Inc., Dennis Wardell, Jr. ....316-755-9100
The Sherwin Williams Company, Charles Brunecz .....687-2412

**ROOF INSTALLATION & MAINTENANCE**

All Seasons Construction, Inc., Steve Hund.....685-1700
All States Exteriors, LLC, Cris Keeter .....945-4389
Champion Window Co. of Wichita, LLC, Tad Albright .....636-4200
Eaton Roofing & Exteriors, Inc., Gary Cokely.....943-0600
Eaton Roofing & Exteriors, Inc., Mark Eaton .....943-0600
Guardian Roofing & Constr., LLC, Tyler Jackson .....316-302-4100
Heiland, LLC, Mike Heiland.....686-8200

**ROOM ADDITIONS**

Heartland Home Improvements, Michael Gatschet, CGR, CAPS.....264-7744
McKenna & Company, LLC, Mark McKenna.....620-221-7909
Netco Remodeling, Ryan Nett.....942-0446
Robl Construction, Inc., David Arnold .....942-7625
Shigley Construction Co., Inc., Tim Shigley, CGR, CAPS, GMB, GMR .....733-0221

Southwestern Remodeling Contr., Art Bryan .....	263-1239
Star Lumber - Remodelers Resource, Jim Fisher .....	640-7853
Stovall Construction, LLC, Randy Stovall .....	744-6411
The Remodel Guys, LLC, Mark Murphy .....	316-312-9599
Zimbelman Construction, LLC, Tony Zimbelman .....	721-8989

**SHOWER DOORS**

Bell Mirror & Glass, Inc., Mike Bell .....	262-8642
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**SHUTTERS**

Janie Chisholm Designs, Janie Chisholm .....	686-8417
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**SIDING & GUTTERING**

All Seasons Construction, Inc., Jeff Hund .....	685-1700
All States Exteriors, LLC, Cris Keeter .....	945-4389
Champion Window Co. of Wichita, LLC, Tad Albright .....	636-4200
Eaton Roofing & Exteriors, Inc., Mark Eaton .....	943-0600
Heartland Home Improvements, Michael Gatschet, CGR, CAPS .....	264-7744
Heiland, LLC, Mike Heiland .....	686-8200
Honey Do Homes, LLC, Will Engel .....	312-8657
James Hardie Building Products, Michael Powell .....	316-200-4674
James Hardie Building Products, Stephen Spallo .....	816-308-9021
Mid America Exteriors, LLC, David Becker .....	265-5444
Midland Exteriors, Jason Stuever .....	295-4441
Myers Exterior Products, Inc., Doug Myers .....	944-1024
Southwestern Remodeling Contr., Art Bryan .....	263-1239
Star Lumber - Remodelers Resource, Jim Fisher .....	640-7853
TWG Construction, Brad Randall .....	685-1010

**SIDING REPAIR**

James Hardie Building Products, Michael Powell .....	316-200-4674
James Hardie Building Products, Stephen Spallo .....	816-308-9021
The Best Home Guys, Philip Davis, CAPS .....	681-2639

**SKYLIGHTS**

Lustercraft, LLC, Blake Veazey .....	942-8451
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**SPRAY FOAM INSULATION**

Arma Coatings of Wichita, Inc., Dennis Wardell, Jr. ....	316-755-9100
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## Remodeling Tips from the Remodeling Professionals

### ■ WHEN SHOULD I CONSULT OR CHOOSE A REMODELER?

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When you find that your house no longer fits your needs but you don't want to move, consult a Wichita Area Builders Association (WABA) Remodeler member to develop a "game plan" to remodel your house to meet those needs. Plans for adjustments drawn up at this time can be completed in various small stages as you live in the house and as your budget can meet the expenses. If the adjustments are all part of a flexible game plan, they will blend into a unified whole; if they are done hodgepodge, they will look that way.

Call the WABA office at 265-4226 for a membership directory and information guide that will assist you in planning for your future needs and selection of a professional remodeler.



### ■ HOW TO FIND A PROFESSIONAL REMODELER

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If you own a home, no matter what its age, sooner or later you may join the millions of people who remodel their homes each year. The reasons for remodeling are as varied as the projects themselves. Generally people choose remodeling to add comfort, convenience, space, and ultimately to enhance their investment in what may be their most valuable asset. If you are considering a remodeling project, this brochure will tell you how to find a professional remodeler among the many contractors who seek your business. Your home is too important to entrust to anyone but a professional WABA Remodeler who can:

- Save you money by doing your job right the first time.
- Ensure that your dreams are accurately translated into reality by offering design services in-house or through an arrangement with a professional architect or designer.
- Understand that your comfort during the project and its successful completion depend on effective communication and follow-through.
- Maintain a safe and reasonable neat job site to prevent damage to your home or injury to household members and pets.
- Respond promptly to service calls and inquiries.

### ■ BEFORE YOU MEET WITH A REMODELER

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Develop an idea of what you want to do. Write a prioritized list of your needs and wants. Look at magazines and collect pictures of what you like (the more clearly you can envision the project and describe it on paper, the more likely you are to convey a clear image of your project to a professional remodeler.)

Think about traffic patterns, furniture placement, colors, lighting, and how much you want to use the remodeled space.

Figure out how much money you have to spend on the remodeling job, the furnishings, and the landscaping (if any). If necessary, talk to lenders and find out how much you can borrow.





## ■ BEGIN THE SEARCH

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Seek information from:

- Wichita Area Builders Association (265-4226)
- Friends, family, neighbors, coworkers, and others who have had remodeling work done.
- Independent trade contractors, building materials suppliers, architects, engineers, home inspectors, and local lenders.
- Check with your local or state office of consumer protection and the local Better Business Bureau (if the member you are considering is a member). Have they had any complaints about the remodeler? If so, were those complaints resolved?
- Check with your city/county licensing agency to see if they have received any complaints about the remodeler and to verify that the remodeler has the appropriate license(s).



## ■ WHAT TO LOOK FOR AND WHAT TO ASK?

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When you hire a remodeler, you are buying a service rather than a product. The quality of the service the remodeler provides will determine the quality of the finished project and your satisfaction with it. Listed below are some qualifications you will want to explore and questions you will want to ask when you interview a remodeler.

### **Does the remodeler:**

- Maintain a permanent mailing address, a phone number, and a pager or answering system? (You will want to be able to reach the remodeler quickly and easily-especially at critical times.)
- Carry insurance that protects you from claims arising from property damage or job site injuries? Be sure and ask for a copy of the remodelers insurance certificates so you can be sure you will not be liable in these situations for property damage or job site-related injuries. Ask the remodeler how much the project will add to your home's value and obtain the necessary additional insurance.
- Have an established presence in the community? How long has the company been in business? (Longevity suggests financial stability.) Does the remodeler maintain solid relationships with experienced independent trade contractors (such as plumbers and electricians) and work with them as a team to keep your job running smoothly?
- Possess a trustworthy reputation among customers, peers, and people involved in all aspects of the industry? Ask for a list of building materials suppliers and call them to see if the remodeler has an account or pays for materials on delivery (Most suppliers are willing to extend credit to financially sound companies.)
- Actively participate in a trade organization such as the Remodelers Council of the Wichita Area Builders Association as well as the National Association of Home Builders and how long has the remodeler been a member? These organizations help to keep their members informed about new products,

construction techniques, business practices, and industry issues. Participation demonstrates a remodeler's commitment to professionalism and the remodeling industry.

- Have a working knowledge of the many types and ages of homes in the area? (Knowing what is likely to be behind a wall or under a floor helps the remodeler to provide reliable estimates. An extremely low bid may indicate lack of experience and an inability to later cover the actual costs involved in the job.) Ask what products and materials would the remodeler be likely to use for your project. Does the remodeler offer an array of options and thus demonstrate knowledge of and experience with a variety of products, materials, and techniques?
- Specialize in particular types of projects?
- Arrange for the building permit? (The person who obtains the permit is the contractor of record and therefore liable for the work.)
- Offer a warranty? If so, what kind and for how long? What is covered under the warranty and what is not?
- Agree to begin and complete your job within your timetable?
- Respond promptly to your inquiries?
- Emphasize service and developing a trusting relationship with you?
- Listen to and understand your needs and wants and work with you to ensure that the plans accurately reflect your expectations? When you discuss your written priorities, does the remodeler show enthusiasm for your ideas and suggests ways to make them work within your budget? Ask the remodeler for examples of how the company has solved similar space problems for other customers.
- Facilitate communication among all parties involved in the project? Will the remodeler provide you with schedule updates so you can make appropriate decisions and prepare for any unavoidable inconveniences? Ask how the company handles communications during the construction phase of the job (such as a message center in the house for communication between you and the remodeling team-including the independent trade contractors).



## ■ CONTACT PREVIOUS OR PRESENT CUSTOMERS

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Ask the remodeler to share names and phone numbers of some customers with you and take the time to see the remodelers work. Ask to see jobs similar to yours. Does the quality of the work meet your expectations?

### **Determine if the other customers of the remodeler:**

- Would you hire this company again?
- Did the remodeler maintain a reasonably neat job site, provide regular broom clean-up, and haul away debris including personal trash such as lunch sacks
- Did the remodeler keep labor and material delays to a minimum so that your job could be started and completed on time and within budget?
- Was the remodeler easy to talk to and did the remodeler keep the customer informed as the job progressed?

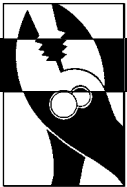


## ■ MAKE THE DECISION

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Ask yourself if you feel comfortable with the remodeler and confident that this company will do the work according to your plans, budget, and specifications.

- If you are satisfied with the answers to your questions, ask for a written estimate of the work to be done based on a set of plans and specifications. Be prepared to pay for this package. If the estimated cost of the project is more than you can afford, see if you can trim something from the project or postpone part of it so you can still work with a professional remodeler.
- Ask the remodeler to explain the plans and specifications and company procedures to you. (For instance, how does the company handle changes to the initial design, choice of materials, or schedule once construction begins?)
- If you compare your estimate with another, be sure each one is based upon the same set of plans, specifications, and scope of work. If your remodeler suggests any deviations, ask the remodeler to present them as options.
- Find out whether the remodeler uses a detailed, written contract that protects both of you and that complies with local, state, and federal laws. The contract must spell out the work that will and will not be performed.
- Select the remodeler with a track record of a variety of excellent projects and plenty of experience with your type of project. Remember, low price alone does not ensure a successful remodeling experience.



### **Beware Of Fly-By-Night Contractors**

Across the country each year, many people become victims of tornadoes, earthquakes, floods, hurricanes or wildfires. These natural disasters directly impact the U.S. economy for billions of dollars annually.

One of the untold costs associated with disasters are those losses due to fraud. Often “fly-by-night” contractors appear and further victimize the disaster victims by swindling them out of their precious and often limited resources. Here’s a warning from home builders that may save you from another disaster: unscrupulous contractors.

Some signs to remember that should make you see red:

- You’re told that on this job, a contract “won’t be necessary.”
- You’re asked to pay for the entire job “up front” – or pay cash to a sales person instead of a check or money order to a company.
- You are confronted with scare tactics, intimidation or threats.
- You’re told you’ve been “chosen” as a demonstration project at a special, low price.
- You’re told a “special” low price is good only if you sign a contract today.
- The contractor won’t give you reference – or the references can’t be located.
- You can’t verify the contractor’s business address.



## How Much Can You Expect To Recover From Your Remodeling Investment?

While there are many reasons homeowners choose to remodel, the bottom line is that remodeling makes your house more enjoyable to live in. The intangible value of this added pleasure must be considered, along with any resale value you hope to gain. But there is no doubt that as far as improving the sale price of your home, all remodeling projects are not created equal.

A minor kitchen remodel, such as updating obsolete tiling, can mean the difference between selling and not selling your home.

A good rule of thumb is that any remodeling project which brings your home up to the level of the others in your neighborhood is a worthy investment.

For example, if your home has just one bathroom, adding a second bath will probably more than pay for itself when you sell the home, since the average home has two and a half baths.

The same is true for a minor kitchen remodel where you add a few amenities and resurface worn and obsolete tiling, counter tops and cabinets.

Not only will projects such as these raise your home's value, but they may mean the difference between selling and not selling your home.

Potential buyers will be comparing your home to ones newly built. When planning a remodeling project, you'll want to look at the design trends and amenities built into new homes. Master bedroom suites, media rooms and improved use of natural light are three trends often found in newly built homes. Be sure to consider, too, the quality of the craftsmanship. During the housing boom of the last few years, home prices were rising so quickly that even remodeling projects of mediocre quality could raise a home's value. That's not the case now, as the economy has leveled out. Buyers are better informed than ever before, and they are demanding a higher level of quality and professionalism.

By making careful choices of projects and contractors, you will ensure that the investment of your hard-earned dollars in a remodeling project is worthwhile.



## What's Aging In Place Anyway?

Name one thing you've been doing since you were born. I've got one: getting older! In response to the huge wave of Baby Boomers preparing for retirement, all sorts of products and services are popping up catering to the 77 million population of American over 50.

The reality of getting older becomes quite clear as our homes suddenly seem full of barriers. This becomes



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glaringly evident when a parent comes to live with you. Mom can't climb the stairs to her bedroom since she came home from surgery. Dad now has to use a wheelchair since his stroke and can't get into the bathroom, or even get over the step-ups at the entry doors. Sound familiar?

America needs trained remodelers, designers and builders to fix our homes so we can comfortably "age in place." The National Association of Home Builders Certified Aging-in-Place Specialist (CAPS) training program is about helping you create your "livable home" – whether it is new construction or retrofitting your existing residence.

CAPS has builders, architects, remodelers, designers, and even occupational therapists buzzing. Far beyond using "universal design" ideas, aging-in-place principles are sweeping changes designed to custom-fit your home to you and your family. CAPS design takes your current and future circumstances into consideration and focuses on elegant, aesthetically enriching and barrier-free environments. These are changes that can actually increase the value of your home, according to some realtors.



### ■ *Aging-in-Place Economics 101*

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What is "aging in place" exactly? Aging in place means living in your home safely, independently and comfortably, regardless of age or ability level. It addresses the need to remodel existing homes, and design new homes, so people do not have to move to assisted living facilities as they age. Because the vast majority of homes we live in are not well designed for this, a new movement in residential construction has sprung up to meet this new consumer demand.

The economics of doing aging-in-place modifications are a no-brainer. Relocating to a typical assisted living facility can cost upwards of \$40,000 per year, plus the cost of moving. The cost to widen the bathroom door, add safety bars and a roll-in shower would typically cost about \$5,000 to \$6,000, but it's a one-time expense.

In addition to the economics, consider the psychological impact of being uprooted from your community, familiar rituals, independence and privacy. The affordability of aging-in-place remodeling is enhanced by the fact that medically necessary changes (such as wider doorways or a roll-in shower) can be deductible on your taxes, if backed up by a letter from your doctor.

### ■ *How Can You Age in Place?*

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Construction and design professionals are just beginning to take advantage of the CAPS training. This designation, taught through the NAHB, was created in collaboration with AARP. Research by AARP showed two clear themes:

- More than 85 percent of Americans want to remain in their homes as they age
- Americans don't believe contractors have the proper expertise or businesses practices to help them do it.

The CAPS program connects responsible professionals with homeowners who need these services on an ever-increasing basis.

Look for the CAPS credential as a reliable way to identify professionals to modify your home or build a new one that is designed for a lifespan. CAPS

graduates receive training about the technical/construction aspects and learn about the unique aspects of working with older Americans. They must also take formal business training, maintain their credential through continuing education and subscribe to a Code of Ethics.



### ■ ***What Kind of Changes Are We Talking About?***

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The idea of remodeling your home and considering all the changes that need to be made can be daunting. Take a deep breath and remember that the most important goal is to create a safer, barrier-free home. Typical issues include the following:

- Getting safely and securely in and out of the house
- Better outdoor lighting, like path lighting to the front or rear door
- Attractive ramps or a “zero-step entrance” for the home
- A package shelf by front door
- Adding handrails at existing steps and porches
- Avoiding stairs: one-story ranch designs for new homes and first-floor bedrooms for two-story homes

### ■ ***Changes in the kitchen typically include:***

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- Lever-handle faucets with pull-out sprayer
- Raised dishwasher to avoid back strain (a good idea for front-loading washers and dryers, too)
- Rolling island that can be placed back under the counter
- Revolving corner shelves and pull-out shelves
- Lower, side-opening oven
- Pull-out cutting board
- Adjustable height sink
- Side-by side refrigerator with slide-out shelves and a water/ice dispenser
- Cooking range with controls on front
- Larger cabinet, drawer pulls



### ■ ***Changes in the bathrooms, the number one place for accidents in your home, include:***

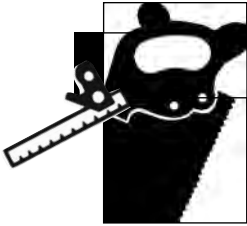
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- Installing two to three attractive looking grab bars in shower
- Lever handles on faucets
- Slide-bar-type hand-held shower, for sitting or standing
- Inset shampoo nooks
- Curbless showers – nothing to step over, and can be rolled into if a wheelchair becomes necessary later
- Tub and shower controls moved closer to entry point
- Anti-scald, temperature and pressure balanced tub shower valves for safer bathing
- Widening entry doors to at least 32"
- 32"-36" pocket doors
- Higher toilets

## ■ *Moving around in the house:*

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- Improving lighting with recessed fixtures in common areas and hallways
  - Lever handles on doors and windows
  - Lower light switches and thermostats; raised outlets
  - Planning for future elevator installation by stacking closets
  - Adding blocking in walls for future chair lift at stairs
  - Wider doors that accommodate wheelchairs and walkers
- These are just a few examples. Virtually all rooms of your house can be improved, even closets and garages.



## **Think Twice Before You Remodel**

Embarking on a home project without the needed expertise can be very expensive and have a negative effect on home equity.

We all know someone—or maybe it is us—with unfinished projects throughout the house that our wonderful, not-so-handy spouse decided to do in an effort to save money.

True story: my neighbor had a tree fall and crack his front porch and then, because Murphy's Law lives in my neighborhood, a water main running under his property broke and the city had to dig it out—leaving a ravine in his front yard.

Instead of calling a contractor to rebuild his porch and fix the ravine, our neighbor decided to do the work himself. That was a year ago. Every night after work, he would come home and work on the project bit by bit. He spent four weeks trying to pour concrete.

One project is not enough for our neighbor. While he was fixing the porch and ravine, he also decided to do some siding work on the front of the house and replace his front door. His wife appreciated the cool fall morning breeze wafting in through the plastic he had set up where the door once stood for the two days it took him to finish that project because he was still pouring concrete. Finally, he finished all projects. The door looks great. The porch looks great. No one really understands why he put a sidewalk in the middle of the yard to cover the ravine, but that also looks great. The siding? Well, because the house is 30 years old just replacing some of the front without doing it all, doesn't look so great.

Did my neighbor really save money? That is debatable. While he did not turn money over to a contractor, he turned over a lot of money to Home Depot. He spent a year of holiday weekends, vacation days, every weekend, etc to finish the work. I wonder if he took stock of how much his free time was worth.

This story is not unique. According the U.S. Census Bureau, home owner

do-it-yourself (DIY) projects account for 20 percent of all remodeling done and industry professionals say that between 25 percent and 30 percent of their work comes from fixing DIY disasters.

## ■ **Stop! Think about What You're Doing**

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What has caused this influx of weekend-warrior DIYers? Some blame ABC's Extreme Home Makeover; others the Discovery channel's Monster House (you can completely renovate your home into an English pub, Australian Outback or space station in five days!) and then there is the DIY network channel that shows how-tos from electrical work to room additions to fireplace installations all in 30 minutes. The possibilities are endless...



Can you really tear out a wall and install a fireplace with chimney in 30 minutes? The laws of physics, remodeling and Elmer's glue say "no."

It wasn't always like this. Many upscale properties at the turn of the last century were elegantly equipped with bathroom grab bars. That changed with the post-World War II housing boom.

Today, many homeowners seeking universal design features in their homes are looking for larger bathrooms for their renovations or new homes. Popular design features include separate tubs and showers with tub surrounds or ledges for clients to sit on when getting into their tubs. Strategically placed grab bars are making their way back into bathrooms. Some are disguised as towel bars. Others are decorative. At least one manufacturer offers them in about 30 colors to match tiles, fixtures and paint.

## ■ **Proper Stairway Lighting Is Important**

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Because stairway falls are a leading cause of home injuries, proper stairway lighting is very important. With seniors, lighting is extremely critical. Most homes are not well lit because home owners were expected to bring in their own lighting. That's changing. Architects are adding more recessed lighting, decorative lighting and more lighting in general.

Contact the Wichita Area Builders Association for a list of architects, builders and/or remodelers that specialize in universal design.